



Meet Janie Deighton – Operations Assistant



Specialty contracting is a high paced, demanding and time driven business. A company's sensitivity to the informational needs of the general contractors, the engineers and the ultimate client can sometimes win or lose a bid. And missed details can be costly – either in opportunities that get away or profits that are lost. That's why organization behind the scenes is so critical for success.

Geotech Services, Inc. is fortunate to have an exceptional office staff that works well together and is also highly sensitive to the demands, schedule and informational needs of our clients. At the apex of much of this organization is Janie Deighton, our Operations Assistant.

"A big part of my role is keeping files in a central location, paperwork flowing between the engineering, estimating and operations departments and moving everything as quickly as we dare to meet deadlines", says Janie.

While she's only been with the company for a little over a year, her experience with a civil engineering firm in Northeast Ohio gave her great insight and awareness of the information flow and time sensitivity of project planning as well as execution. "It's a lot different on this (contractor's) end," she says. "I get to see the actual work being done and can see how the paperwork turns into a finished project."

Janie spent 19 years on the 'other side of the desk' and recognizes the vast difference in the specialty contracting side. "We have to move fast yet keep everyone on the same page. Not only in our own company between engineering, estimating and operations, but outside the company – the engineers, general contractors and the end customer."

Every job, like every day, is different, according to Deighton. "There are so many things going on at one time around here and each job is unique." She cites the latest ODOT / Wyandot County culvert lining project as among the most interesting she's worked on while at Geotech. "The conditions were challenging and the guys really had to put their heads together to come up with a strategy to not only get the job done correctly, but to find the most efficient way to clear the culverts of debris, prepare the area and spray. It was a careful approach from planning through production and it was fun to be in the middle of the planning. We were the prime contractor and working with ODOT was a new learning experience for me, preparing and tracking all of the paperwork involved."



Janie's background in operations is perfect for Geotech Services and she admits that she learns something new every day. "On this end, there is always something new to learn and from my vantage point, I can see each of the intricacies of the job. It's exciting," she says.

